

Note: This content has been machine translated. Please contact us at ariba@bls.ch if you have any questions or uncertainties.

Instructions Ariba: Registration for Suppliers

BLS carries out procurements via SAP Ariba. In order for order processing to run via the Ariba network, suppliers must register there once and connect to BLS. In addition, they must qualify once for BLS product groups (see separate instructions under www.bls.ch/ariba).

Since other elements, such as contracts and tenders, will also be handled by Ariba in the future, registration and qualification represent an important cornerstone for the long-term cooperation with BLS.

Registration with SAP Ariba with a **standard account** is free of charge. Optionally, a paid company account with advanced functions can be created. The costs for a corporate account are not covered by BLS

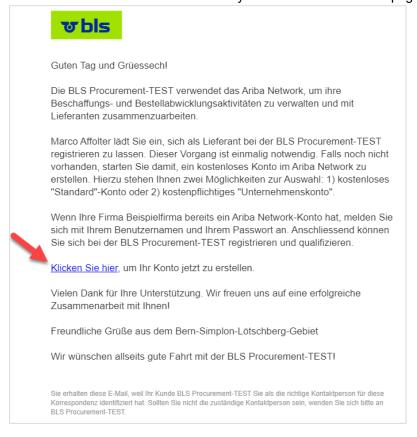
In principle, the Ariba standard account is sufficient for handling procurement processes with BLS.

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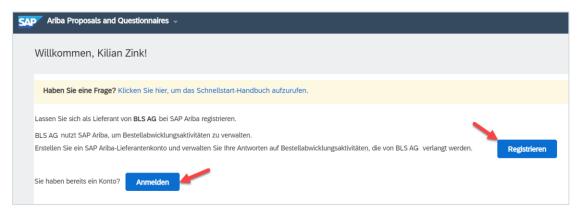
1. Invitation to Supplier Registration by Email

- You will receive an invitation to register for suppliers by e-mail.
- Unfortunately, self-registration without an invitation from BLS is not possible.
- The link in the email invitation will take you to the Ariba welcome page



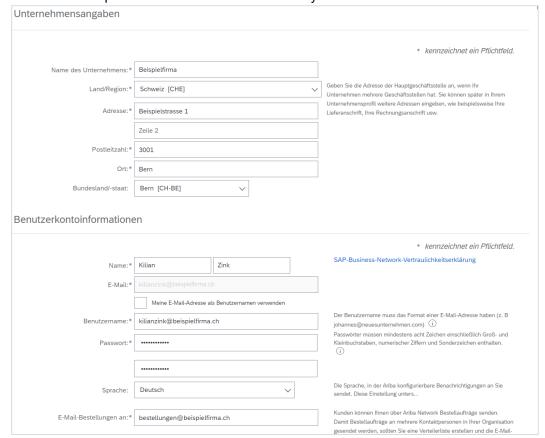
2. Ariba Account

- Please check within your company to see if an account already exists in the Ariba network or not.
 Multiple accounts should always be avoided.
- If your company does not yet have an Ariba account, create a new Ariba account by clicking on the "Register" button on the Ariba welcome page (see Chapter 2.1).
- If you already have an Ariba account, you can log in to the welcome page by clicking on the "Login" button and accessing the questionnaire. (See Chapter 2.2).
- Then please fill out the questionnaire for registering with BLS (see Chapter 3).



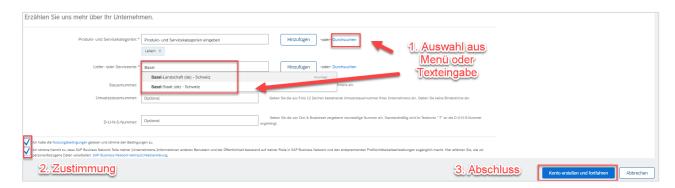
2.1 Create a new Ariba account (free standard account)

- After clicking on the "Register" button, an account creation form will be displayed. Fill in the required information. Mandatory fields are marked with an asterisk (*).
- You can add to or overwrite existing information.
- Important: In this 1st step, we are dealing with general company and account data of your SAP Ariba account, regardless of the business relationship with BLS.
 This step can therefore not be influenced by BLS.



Finally, the following information is required, but <u>it is not relevant for BLS</u> (data is also not communicated to BLS):

- at least one product/service category must be selected
- at least one delivery location/service location must be selected



The menu selection must be completed by clicking on the "+" symbol on the far right.



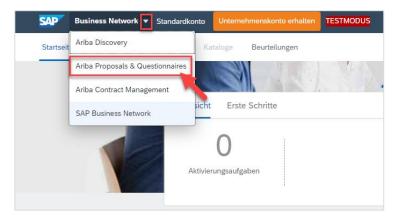
Then click on the "Create account and continue" button

Your account will be created and you will be automatically logged in.

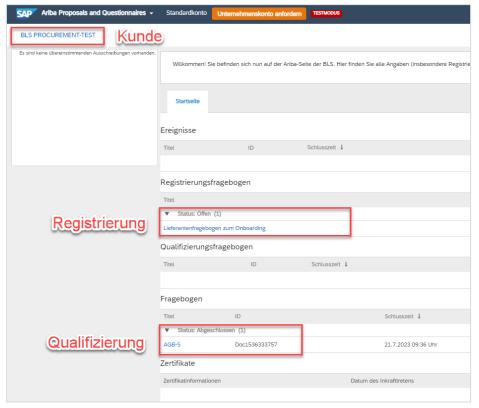
You will then be redirected to the BLS registration questionnaire.

2.2 Use an existing Ariba account

- If your company is already using Ariba, all you need to do is sign in with the appropriate credentials. Several different users are also possible (see FAQs under www.bls.ch/ariba).
- After successful registration, you should be redirected to the BLS registration questionnaire. By submitting this questionnaire, a business relationship with BLS in the Ariba network will be established.
- You can find all BLS questionnaires in your account under "Proposals and Questionnaires".



You will then find all the questionnaires assigned to you under the customer BLS.



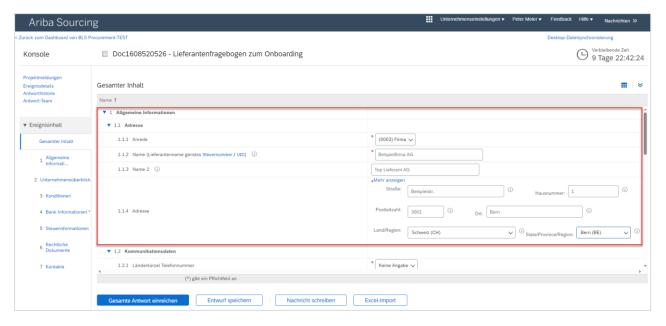
- Click on the registration questionnaire.
- The qualification questionnaire must also be completed, if available (see separate instructions under www.bls.ch/ariba).

3. Questionnaire for supplier registration BLS

- Please provide all required information. Mandatory fields are marked with a red asterisk (*).
- You have a maximum of 10 days to complete the questionnaire.
- Existing information can be overwritten.
- The questionnaire can be saved at any time and further processed at a later date.

3.1 Address

- Salutation: If it is a registered company, please select "Company". For individuals, offices, municipalities, etc., select "To".
- Please be sure to enter the correct (=officially registered) company name.
- Depending on the country, a region must also be selected (e.g. Switzerland = canton). The field only appears when the country is selected.

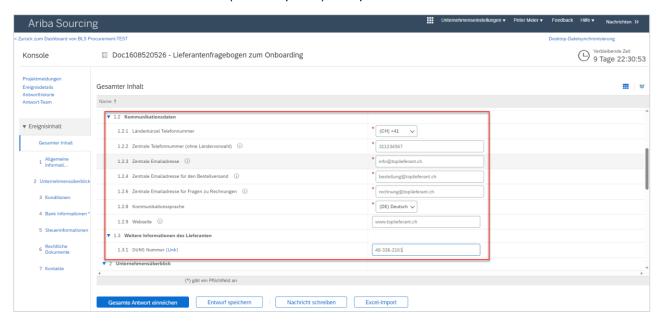


3.2 Communication data and further information

- For technical reasons, the telephone number must be entered without the "0" at the beginning.
 - Please provide the respective contact addresses of your company.

The following distinction is important for BLS:

- Central company address = «info@...»
- Email address that BLS can use for orders sent via email through SAP.
 Orders placed through Ariba are sent to your Ariba Network account. In your supplier account, you can forward these messages. You can find more information in our <u>Supplier Manual</u>.
- Email address to which BLS can contact for questions about invoices
- If you use a single email address for everything, please enter it for all 3 fields.
- Website and DUNS number (without spaces) are optional.

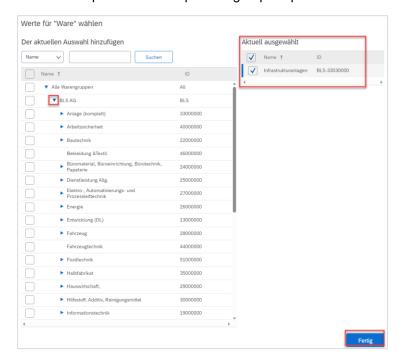


3.3 Company overview

• Please select the product groups that you are supplying to BLS.

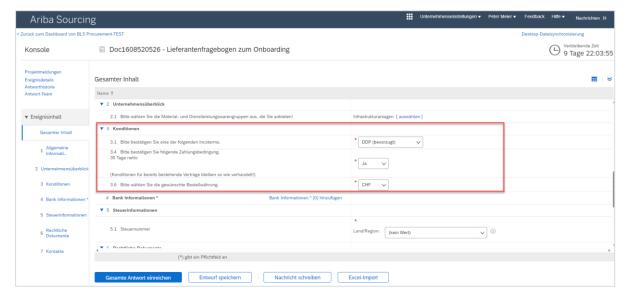


- The product groups can be selected from a list (approx. 200 BLS product groups).
- Clicking on the arrow opens the subordinate product group structure.
- Multiple selection of product groups is possible.



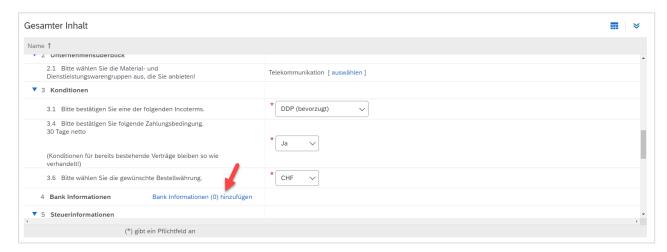
3.4 Conditions

- Please confirm the delivery and payment conditions preferred by BLS. (DDP = delivery/transport/customs clearance are included in the product price → desired by BLS).
- If you only offer services, please still confirm our delivery conditions / Incoterms.
- If you do not agree with the terms of delivery or payment, a justification is required. If necessary, you will be contacted by the responsible person in BLS Procurement.



3.5 Banking information

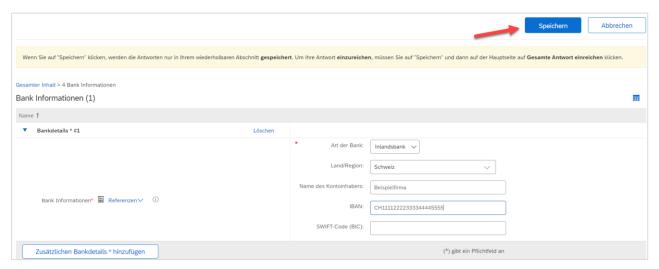
 To enter your bank details, please click on the blue heading "Add bank information".



Then click on the "Add bank details *" button.



- The IBAN must be entered in the correct format and without spaces (otherwise error message)
- You can now enter your bank details and confirm them by clicking on "Save".
- Several bank details can also be stored.

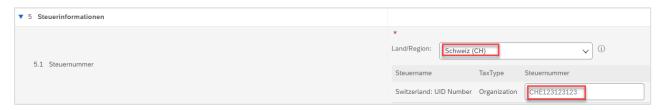


Note: BLS must be able to cross-check the bank details on file. Therefore, we ask you to send in a separate proof of bank details (e.g. a payment slip or bank statement of account details). For this purpose, a **Message** on the Ariba network (see point 4).

3.6 Tax Information

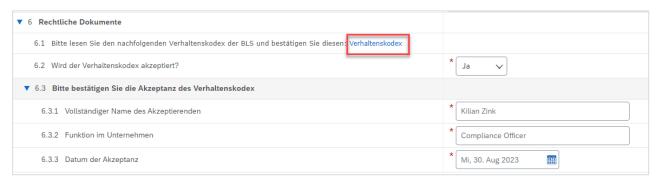
- · Please select the appropriate country first
- You will then have to enter the tax number according to the respective country model.
- If you do not select the correct format, an error message will appear. Examples:
 - Switzerland: CHE + 9 digits without spaces
 - Germany: DE + 9 digits without spaces

o Austria (at the bottom of the shortlist): ATU + 8 digits without spaces



3.7 Legal documents

- Please confirm the Code of Conduct that BLS specifies for its suppliers and acknowledge the Responsible Sourcing Guidelines.
- Both documents can be accessed via the provided link.

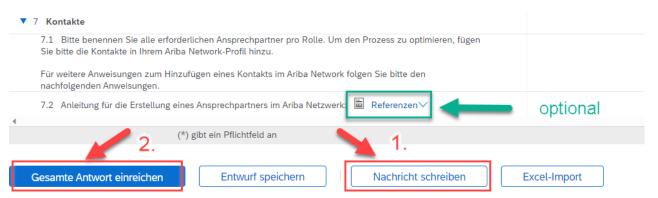


- In the event of non-acceptance, a justification must be given.
- If you have your own code of conduct, you can upload it using the plus symbol.



3.8 Contacts

- Optionally, you can add other contacts from your company in the Ariba network. Instructions on how to do this can be found under point 7.2 of the "References" questionnaire.
- This allows multiple people in your company to work with the Ariba network (with all customers, not just BLS).
- Once you have completed all the required information, you can send the questionnaire back to BLS by clicking on the "Submit complete answer" button.
- Please send Proof of bank details before or directly afterwards (via the "Write message" button
 → is available before and after completion, see point 4).



Your questionnaire has now been submitted. A success message appears:



You will also receive an email confirmation that the questionnaire has been submitted.



Verification of registration data

 As soon as the person responsible at BLS has approved your questionnaire, you will receive another e-mail notification.



Guten Tag und Grüessech!

Herzlichen Glückwunsch! Ihre Lieferantenregistrierung ist durch die BLS genehmigt worden.

Melden Sie sich im Lieferantenportal der BLS Procurement-TEST an, um zu sehen, ob Sie Aufgaben ausführen oder Qualifizierungen erfüllen müssen, bevor Sie Transaktionen mit der BLS Procurement-TEST abwickeln können. Im Regelfall ist eine einmalige Qualifizierung pro Warengruppe der nächste Schritt zur erfolgreichen Zusammenarbeit.

Klicken Sie hier

Vielen Dank und freundliche Grüße aus dem Bern-Simplon-Lötschberg-Gebiet.

Wir wünschen allseits gute Fahrt mit der BLS Procurement-TEST!

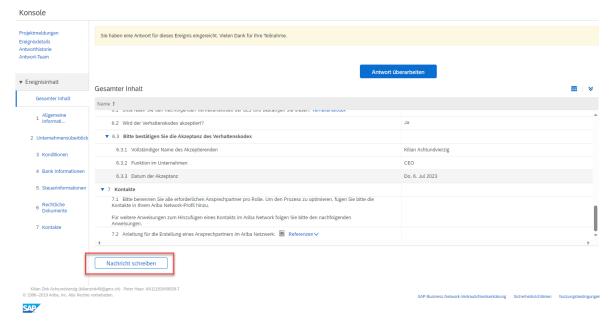
Sie erhalten diese E-Mail, weil Ihr Kunde BLS Procurement-TEST Sie als die richtige Kontaktperson für diese Korrespondenz identifiziert hat. Sollten Sie nicht die zuständige Kontaktperson sein, wenden Sie sich bitte an BLS Procurement-TEST.

- This means that you are registered as a supplier with BLS.
- If a qualification is necessary (always for new BLS suppliers), you will receive an e-mail request if necessary. If you do not receive such a request, you do not need to take any action.
- Instructions for qualification can be found on our website <u>www.bls.ch/ariba</u> under the section "Instructions".
- The registration and qualification questionnaires can also be completed together, if available in the Ariba network.

4. Proof of bank details

Before or after completing the registration, please send in proof confirming the correctness of the bank details. This can be done, for example. a payment medium, a bank statement of account data or an invoice. This is required in order to be able to cross-check the stored data.

For this purpose, the Ariba network offers the possibility to write an additional message to a questionnaire (even a completed one). Simply click on the button below the questionnaire:



Now fill out the message form and attach the proof.

Feel free to leave the "Subject" unchanged so that a clear assignment is possible.

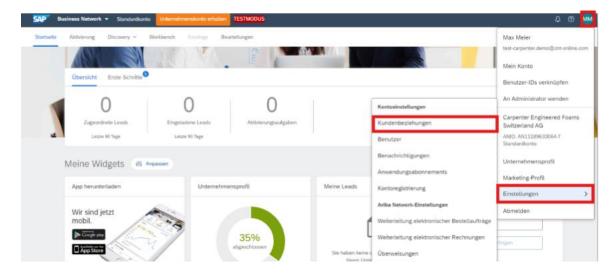
Thank you for your cooperation!



5. Acceptance of the Business Relationship

Once BLS has reviewed and approved your registration data, you will receive a request to establish a business relationship. This is required to receive purchase orders via the Ariba Network.

You can find pending business relationship requests in your Ariba account under Settings > Customer Relationships.



- Select the request from BLS.
- Confirm it by clicking Approve.

